



BEACON FUNDING CORPORATION

3400 Dundee Road, Suite 180

Northbrook, IL 60062

Phone (847) 291-6494

Fax (847) 291-3414

LESSEE BUSINESS PLAN – NEW BUSINESSES

We would like you to answer the following questions as completely as possible as it will help us better understand your business and may result in a quicker credit decision. If you have questions, please contact a lease consultant, who will be happy to assist you.

BUSINESS INFORMATION:

Company Name: _____

Contact Name: _____

Street Address: _____

City, State Zip Code: _____

Phone Number: _____

Fax Number: _____

Mobile Number: _____

APPLICANT INFORMATION:

Principal Owner Name: _____

Street Address: _____

City, State Zip Code: _____

Phone Number: _____

EQUIPMENT INFORMATION:

Equipment Supplier Name: _____

Supplier Salesperson: _____

Equipment Description: _____

Estimated Equipment Cost: _____

Have you worked with a Beacon Funding Lease Consultant? If so who?

Why are you starting this business?

Who, besides yourself, will be running this business?



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Where is your business located (home, retail store, etc.)? Do you have future plans for a different location?

What sales or other business experience do you have that you consider will be helpful in your new business? (Be specific – years, positions held, etc.)

What if any, unique skills do you feel you possess that will make you successful in this new business?

What do you hope to achieve from this business?

What market do you intend on targeting and how will you reach that market?



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What competitive advantages does your business offer?

Where will you get the down payment and start-up monies to fund your new business?

What other resources and/or assets do you have to fall back on if your business does not produce profits as quickly as you project?

How did you determine the right equipment for your business?

How did you determine you got it at the best price?



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Where do you see your company in 3 years and how will you achieve this?

Do you have a business plan? If so please attach.

Please describe any past or personal credit problems you have encountered and explain how you resolved them?

Please add any other pertinent information you feel may be helpful in approving credit for your business: